



**Soluções e Software para
Comércio Exterior**

SOFTWARE: ODEBRECHT ACQUIRES SOFTWAY FOREIGN TRADE SOLUTIONS

The Company is one of the biggest cases of Oracle EBS r12 new version

The Brazilian company Construtora Norberto Odebrecht will count with Softway import and export management process solutions. The project objective is to implement an automated and standard process to import and export goods and products for the different units and works in Brazil and other countries where the construction company operates. Countries such as Argentina, Angola, Mexico, Panama, Peru, and Venezuela and among the rollout plans. “The idea is to create a global Foreign Trade platform, by integrating the export process from the Brazilian unit with the import processes from Odebrecht units all over the world, and bringing more traceability, agility, and control for these operations,” says Eduardo B. Vitor, Softway director.

Softway solution is implemented in parallel to the company new ERP, Oracle eBusiness Suite (EBS) version 12. Softway package was homologated, and includes Oracle solution with the functionalities specialized in Foreign Trade, maintaining the integration with EBS different modules, such as: Purchase, Sales, Receipt, Account Payable, Account Receivable, and General Ledger.

As an Oracle partner in Odebrecht selection process, Softway has undergone a strict selection process that involved more than 150 requirements, and for more than 20 countries. The requirements have been met in writing and through personal presentations, live simulations, and meetings.

The process is in the integrated test final phase. Then, the training and go live preparation phases will be carried out. Softway solution in the Brazilian unit will be effective in July 2009.

According to Odebrecht CIO, João Cumerlato, “We have chosen Softway because this company has a consolidated solution in Brazil, and because it meets almost all of our Foreign Trade demands. We are in the final phase of the configuration and integrated tests for the several systems that comprehend the new global platform supporting Odebrecht business in 20 countries, and Softway has been in a position of a high aggregated value partner”, completes João Cumerlato.

Softway

Softway is a company that offers Foreign Trade solutions and software, and has been in the market since 1996. In order to meet the demand of the companies to perform and manage the activities and details involved in the Import and Export processes Softway has created a comprehensive set of software solutions for operating, controlling and managing several Foreign Trade module: Import, Export, Exchange, as well as the control and management of special Customs Regimes assigned by SRF, such as: Drawback, RECOF, Blue Line, DE, DAF, Pexpam, and Industrial Customs Warehouse. Today it has more than 160 clients and projects in more than eight countries. For more information, visit www.softcomex.com.br.

ODEBRECHT

With about 35 thousand employees, ODEBRECHT is a Brazilian organization with global quality standards. It renders Engineering and Construction services in most of the countries in South America, in Central America, United States, Africa, Portugal, and Middle East. In 2007, Odebrecht increased its business areas, and invested on the sugar, ethanal, and energy production.